

Amy Fulp – Senior Project follow up

The main company business site is <http://telecom4ullc.com/> . We are a phone sex company with nine sites and another one opening in March. I have between 5-10 contractors and my main manager manager working daily. We did 120k in sales our first year of being open. We are growing and doing better every month :)

I got into the industry my last year and a half in college and fell into the back end web design for my first company and then later learned the managerial side after college. Throughout my time in the industry I got to know the ins and out of different companies and heard (and experienced) the horror stories about how companies use contractors and toss them aside. Contractors are never get paid on time, are never treated with respect, and so many companies even stiff operators on their entire check(s) until they quit. The majority of these companies are making \$1.75 for every \$0.25 the contractors make so I was always shocked that the vast majority of companies had these same practices.

When starting TELECOM4U I really wanted to make a company that would elevate the industry. My company is a place where contractors can come to work in a safe, professional environment and be rewarded for their hard work. I receive so much satisfaction from being able to provide opportunities to people who are unable to find jobs in a downturn economy either because of their living situations or lack of education. With TELECOM4U contractors really do get what they put in. We reward hard work with the most competitive rates in the industry, weekly on time pay, and best of all a professional environment.

Running my own company means incredibly long hours and only one day off a week, but being able to enjoy what I do and seeing the returns for my time trickle down to the company, customers and contractors is reward enough for me. As time goes on the goal is of course to keep expanding and eventually to have a whole call center of employees... well that or sell out to one of the multi-million dollar companies and retire.

I think the hardest thing to fight is the stigma of being in the adult entertainment industry. There really is a seedy side to some companies and the way they treat contractors and customers which drags down the whole industry. I am trying hard to help promote professional tendencies to elevate the industry and show people that they don't need to worry about having a good time no matter what their fantasy. TELECOM4U has received very well from customers to contractors. We are always open to feedback and change and grow for the better every chance we get.

Overall I'm pretty content with where I am at the moment, although I think a vacation is in order soon lol.